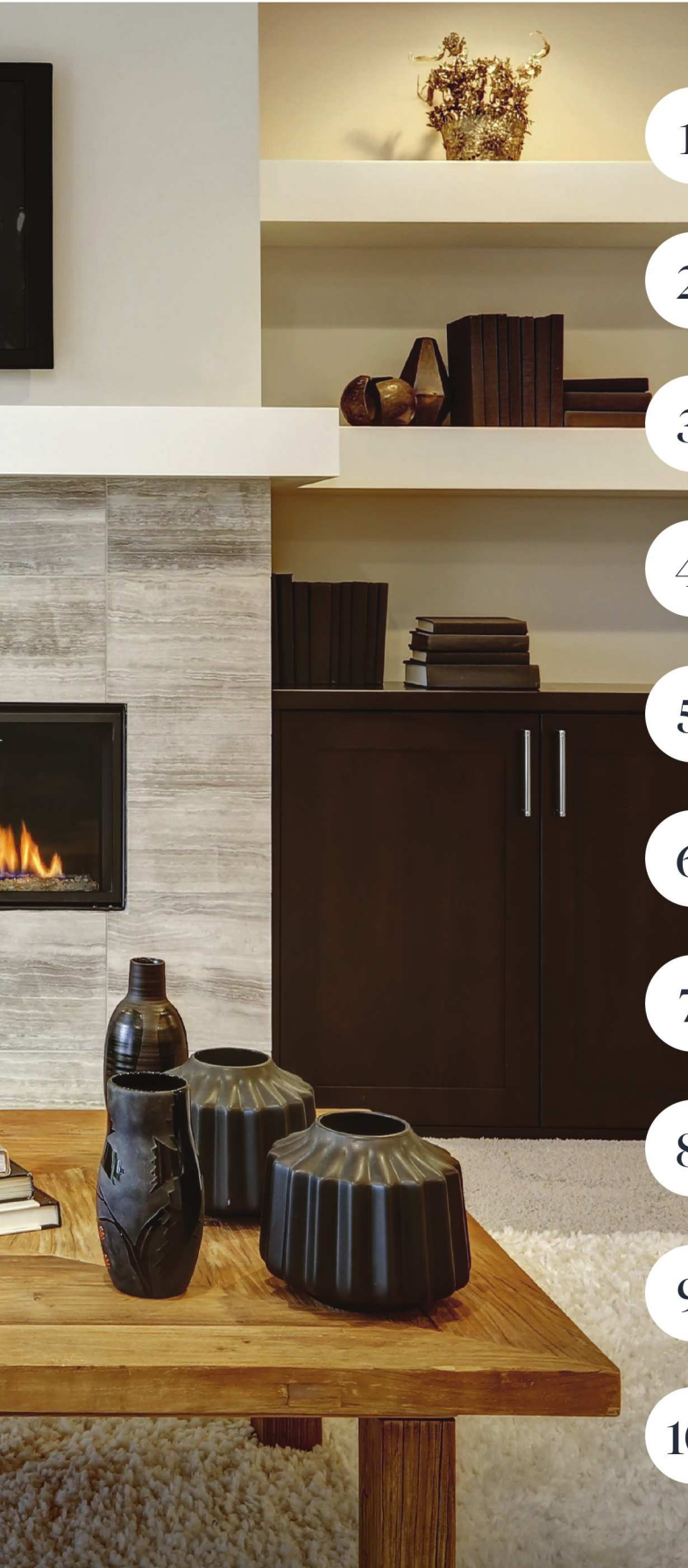


## General steps in the Kentwood buying process:



1.

Select a buyer's agent to represent your interests.

2.

Begin your search for a new home before your existing home is under contract.

3.

Discuss your needs. Make sure your broker fully understands what type of home will best suit you.

4.

Learn all you can about the community you would like to live in.

5.

Become pre-approved with a mortgage lender, as this will make you a more attractive buyer when making an offer.

6.

Make an offer by submitting your contract through your Kentwood broker to the seller for review.

7.

Finalize an official contract through your Kentwood broker. Submit earnest money as required.

8.

Secure mortgage commitment.

9.

Make preliminary moving plans with regard to utilities, insurance policies, etc.

10.

Final inspection and closing.